

**Memorandum of Understanding**  
**Between**  
**Annamacharya Institute of Technology**  
**and Sciences**

**Utukur (P), C.K.Dine (V&M), Kadapa**



**&**



**Delta Steel Structures Pvt. Ltd.,**  
**Kadapa**

**for**

**Skill Development, Education, Training, Placement,**  
**Research Services and Related Services**

**September 2021**

*Handwritten signature*  
**PRINCIPAL**  
**ANNAMACHARYA INSTITUTE OF**  
**TECHNOLOGY & SCIENCES**  
**C.K. Dine (V&M),**  
**KADAPA - 516 003. (A.P.)**

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 14 day of 09 - 2021 (DD/MM/YYYY),

### By and Between

**Annamacharya Institute of Technology & Sciences, Utukur(P), C.K. Dinne (V&M), YSR Kadapa Dt., Andhra Pradesh, 516003**, (hereinafter referred to as 'AITS Kadapa') the **First Party** represented herein by its **Principal**, (the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

### And

**Delta Steel Structures Pvt. Ltd., Near Krishnapuram Railway Station, Tadigotla (V), C.K.Dinne (M), Kadapa, A.P. - 516003**, (hereinafter referred to as 'Delta') the **Second Party**, and represented herein by its Office Manager, **Mr. A. Ravi Narasimhulu**, (company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(AITS Kadapa and Delta are hereinafter jointly referred to as 'Parties' and individually as 'Party')

### WHEREAS:

A) AITS Kadapa is a Higher Educational Institution named:

#### **ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, Kadapa**

- (i) AITS Kadapa is engaging in education and research at UG and PG levels and offering various courses of engineering.
- (ii) AITS Kadapa is operating under the flagship of Annamacharya Educational Trust.

B) **Delta**, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of - Heavy Structural Fabrication and educational support services.

- (i) **Delta**, the Second Party is promoted by **Mr.A. Ravi Narasimhulu, Delta Steel Structures Pvt. Ltd., Near Krishnapuram Railway Station, Tadigotla (V), C.K.Dinne (M), Kadapa, A.P. - 516003**

Delta Steel Structures Pvt. Ltd., Kadapa represented by **Mr. A. Ravi Narasimhulu**, Office Manager is established in 2007, with a vision to cater the emerging needs of premium quality structural steel fabrication services.

**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**  
C.K. Dinne (V&M),

**DELTA STEEL STRUCTURES PVT. LTD.**,  
Near Krishnapuram Railway Station,  
Tadigotla (V), C.K.Dinne (M),  
KADAPA - 516003



Delta Steel Structures is a leading manufacturer of Pre-Engineered Steel Buildings in India, which design, fabricate and deliver world class steel buildings on time and on budget. It defines quality and is committed to excellence. Delta design and fabrication quality management system is certified to the ISO 9001 standard. It provides a comprehensive solution right from a project briefing to the final on-site installation.

- 60) Delta is constantly innovating and is excited about creating custom made buildings for their clients. It keeps its projects economical and cost competitive. It has a team of engineers and designers who are highly skilled, enthusiastic and excel in what they do. Most importantly they have an attitude of being ahead of schedules with an uncompromised standard for safety.
- C) AITS Kadapa & Delta believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- D) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research and any other areas upon mutual consent.
- E) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:

#### CLAUSE 1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 AITS Kadapa and Delta co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of AITS Kadapa providing significant inputs to them in developing suitable teaching/training and research systems, keeping in mind the needs of the industry.

Principal  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCE  
C. K. Dinne (VBM),  
KADAPA - 516 003. (A.)

Principal  
DELTA STEEL STRUCTURES PVT. LTD.,  
Near Krishnapuram Railway Station,  
Bhogolu (V), C.K. Dinne (M),  
KADAPA - 516 005.

GSTIN: 37AACCD7593A22N

- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2: SCOPE OF THE MoU

- 2.1 Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The following areas are covered under this MoU for engagement and cooperation for the benefit of the student community:
- a. Curriculum Design
  - b. Industrial Training and Visits
  - c. Internships and Placement of Students
  - d. Research and Development
  - e. Skill Development Programs
  - f. Guest Lectures and
  - g. Faculty Development Programs
- 2.2 **Curriculum Design:** Delta will give valuable inputs to AITS Kadapa in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments/requirements of the industries; Delta shall arrange for the Faculty and Students of AITS Kadapa to visit its associated companies and also involve in Industrial Training Programs for AITS Kadapa. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. Delta will provide its Labs/Workshops/Industrial Sites for the hands-on training of the learners enrolled with AITS Kadapa.
- 2.4 **Internships and Placement of Students:** Delta will actively engage to help the delivery of the internship and placement of students of AITS Kadapa into internships/jobs, as per AICTE internship Policy. Delta will also register itself on



AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.

- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of Skill Development, Education and R&D Services in the fields of – Innovative Manufacturing process and Maintenance Services.
- 2.6 **Skill Development Programs:** Delta to engage in training the students of AITS Kadapa on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Delta to extend the necessary support to deliver guest lectures to the students of AITS Kadapa on the technology trends and in-house requirements.
- 2.8 **Faculty Development Programs:** Delta will train the Faculties of AITS Kadapa for imparting industrial exposure/training and in knowledge and skill upgradation as per the industrial requirements.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of what so ever nature required for offering the Programs on the terms specified herein
- 2.10 There is no financial commitment on the part of the AITS Kadapa, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately and upon mutual consent.

### CLAUSE 3: INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
- 3.2 Each Party agrees and acknowledges that all the copyrights, trademarks, proprietary and/or licensed software, service marks and trade secrets of each Party while conducting the business contemplated under this MoU shall always belong to such respective Party.
- 3.3 Protect the confidential information and IPRs in a reasonable and appropriate manner as prescribed under law and in accordance with the applicable professional standards.

*Ar. Ravi*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

*Ar. Ravi*  
PRINCIPAL  
DELTA STEEL STRUCTURES PVT. LTD.,  
Near Krishnappa Railway Station,  
Kadapa (V), C.K. Dinne (M),  
KADAPA - 516 005.  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

GSTIN: 37AACCD7593A2ZN

- 3.4 Use confidential information and IPRs only to perform obligation under this arrangement; and reproduce confidential information and IPRs only as required to perform its obligations under this arrangement.
- 3.5 This clause shall survive and continue even after the termination of the MoU.

#### CLAUSE 4: VALIDITY

4. This MoU is valid for a period of three years and can be extended further by mutual approval and agreement


#### CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that AITS Kadapa and Delta are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

**Annamacharya Institute of Technology  
& Sciences, Kadapa**

**Delta Steel Structures Pvt. Ltd.,  
Kadapa**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of AITS Kadapa. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Kadapa**.

  
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C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

  
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C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

  
GSTIN: 29AACCD7593A2Z  
DELTA STEEL STRUCTURES PVT. LTD.,  
Near Krishnapuram Railway Station,  
Tadigotla (V), C.K. Dinne (M),  
KADAPA - 516 005.



# AGREED:

For **Annamacharya Institute of  
Technology & Sciences  
Kadapa**

*A. Reddy*  
PRINCIPAL

**ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES**  
Authorized Signatory  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

For **Delta Steel Structures Pvt. Ltd.,  
Kadapa**

*A. Ravi*  
GSTIN: 37AACCD7593A2ZN  
**DELTA STEEL STRUCTURES PVT. LTD.,**  
Near Krishnapuram Railway Station,  
Tadigotla (V), C.K. Dinne (M),  
KADAPA - 516 005.

<b>Annamacharya Institute of Technology &amp; Sciences</b>	<b>Delta Steel Structures Pvt. Ltd.,</b>
Utukur (P), C.K. Dinne (V & M), YSR Kadapa District, A.P. 516 003	Near Krishnapuram Railway Station, Tadigotla village, C.K. Dinne Mandal, Kadapa, A.P. 516 003
9603999591	9052067864
aitskadapa@gmail.com	ravi.avula@deltasteel.in
www.aitskadapa.ac.in	www.deltasteel.in

Witness1:

*[Signature]*

Witness1:

*[Signature]*

Witness2:

*[Signature]*

Witness2:

*[Signature]*

*A. Reddy*  
PRINCIPAL  
**ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES**  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

# MEMORANDUM OF UNDERSTANDING

Between

**Annamacharya Institute of Technology and Sciences**  
**Utukur (P), C.K.Dine (V&M), Kadapa**



&



**TrioVision Composite Technologies Pvt Ltd., Kadapa**

FOR

**SKILL DEVELOPMENT, EDUCATION, TRAINING, PLACEMENT,  
RESEARCH SERVICES AND RELATED SERVICES**

**SEPTEMBER 2021**

*Arredam*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dine (V&M),  
KADAPA - 516 003. (A.P.)



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 14 day of Sep - 2021 14/09/2021 (DD/MM/YYYY),

### By and Between

**Annamacharya Institute of Technology & Sciences, Utukur(P), C.K. Dinne (V&M), YSR Kadapa Dt., Andhra Pradesh, 516003**, (hereinafter referred to as 'AITS Kadapa') the **First Party** represented herein by its **Principal**, (the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### And

**Trio vision Composite Technologies Pvt Ltd, mega Industrial Park, Plot No. 176, Kopparthi, Ambavaram, Andhra Pradesh 516293** (hereinafter referred to as 'TCT') the **Second Party**, and represented herein by its Managing Director, **Mr. M.V.B.S Nandan Reddy**, (company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(AITS Kadapa and TCT are hereinafter jointly referred to as 'Parties' and individually as 'Party')

### WHEREAS:

A) AITS Kadapa is a Higher Educational Institution named:

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- (i) AITS Kadapa is engaging in education and research at UG and PG levels and offering engineering, and computer application programs.
- (ii) AITS Kadapa is operating under the flagship of Annamacharya Educational Trust.

B) TCT, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of – Innovative Manufacturing Process and Maintenance Services, and educational support services.


C) TCT, the Second Party is promoted by **Mr. M.V.B.S Nandan Reddy, Trio vision Composite Technologies Pvt Ltd, mega Industrial Park, Plot No. 176, Kopparthi, Ambavaram, Andhra Pradesh 516293**.

PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
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KADAPA



- (i) TrioVision has been established in 2015 with a great vision of "THREE" individuals to address the growing needs of Composites in India as well as Global Market. The operations started with Engineering and Tooling support in India where it has executed several projects starting from a small robotic cover of 0.5 square meter to huge nacelle covers of upto 100 square meter. It is established to address growing needs of advanced composite technologies for Indian and Global Markets. TCT is a manufacturer of engineered composite tooling and fiber glass products.
- (ii) TCT is a manufacturer of engineered composite tooling and fiber glass products. It is one of its kind located in Kopparthi Mega Industrial Park of Kadapa city which is South Central part of Andhra Pradesh state which will provide engineering, tooling & manufacturing solutions for composites using advanced technologies under one roof.
- (iii) It has eventually stepped into manufacturing in 2018 and executed projects in various segments. It is the first Indian company using Advanced Robotic Machining Technologies in composites industry.
- (iv) The three principles which has been stepping stones for TrioVision's success has been Quality, Delivery and Safety. It is one of the three ZED certified supplier in Andhra Pradesh and also certified by ISO 9001:2015 by QMS.
- D) AITS Kadapa & TCT believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- E) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research and any other areas upon mutual consent.
- F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

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C.K. Dinne (V&M),  
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- 2.10 There is no financial commitment on the part of the AITS Kadapa, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately and upon mutual consent.

### CLAUSE 3: INTELLECTUAL PROPERTY

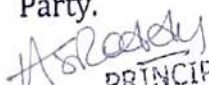
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- 3.3 Protect the confidential information and IPRs in a reasonable and appropriate manner as prescribed under law and in accordance with the applicable professional standards.
- 3.4 Use confidential information and IPRs only to perform obligation under this arrangement; and reproduce confidential information and IPRs only as required to perform its obligations under this arrangement.
- 3.5 This clause shall survive and continue even after the termination of the MoU.


### CLAUSE 4: VALIDITY

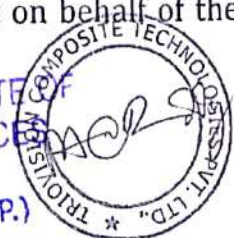
4. This MoU is valid for a period of three years and can be extended further by mutual approval and agreement

### CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that AITS Kadapa and TCT are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),

  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)



**Annamacharya Institute of Technology  
& Sciences, Kadapa**

**Trioivision Composite  
Technologies Pvt Ltd., Kadapa**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of AITS Kadapa. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Kadapa**.

**AGREED:**

For **Annamacharya Institute of  
Technology & Sciences  
Kadapa**

*A. S. Reddy*  
PRINCIPAL

ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
Authorized Signatory  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

For **Trioivision Composite  
Technologies Pvt Ltd., Kadapa**



Authorized Signatory

<b>Annamacharya Institute of Technology &amp; Sciences</b>	<b>Trioivision Composite Technologies Pvt Ltd.,</b>
Utukur (P), C.K. Dinne (V & M), YSR Kadapa District, A.P. 516 003	Plot No. 176, Kopparthi mega Industrial Park, Ambavaram, Kadapa, Andhra Pradesh, 516293.
9603999591	8919993254
aitskadapa@gmail.com	careers@trioivision.in
www.aitskadapa.ac.in	www.trioivision.in.

Witness1:

*[Signature]*

Witness1:

*[Signature]*

Witness2:

*[Signature]*

Witness2:

*[Signature]*

*A. S. Reddy*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)



# **Memorandum of Understanding**

**Between**

**Annamacharya Institute of Technology and  
Sciences**

**Utukur (P), C.K.Dine (V&M), Kadapa**



**&**



**Shirdi Sai Electricals Ltd., Kadapa**

**for**

**Skill Development, Education, Training, Placement,  
Research Services and Related Services**

**September 2021**

*Handwritten signature*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dine (V&M),  
KADAPA - 516 003. (A.P.)

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 15<sup>th</sup> day of SEP - 2021 (DD/MM/YYYY),

By and Between

**Annamacharya Institute of Technology & Sciences, Utukur(P), C.K. Dinne (V&M), YSR Kadapa Dt., Andhra Pradesh, 516003**, (hereinafter referred to as 'AITS Kadapa') the **First Party** represented herein by its **Principal**, (the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

And

**Shirdi Sai Electricals Ltd., Plot No. 51 to 55 & 58 to 60, Industrial Development Park, Kadapa, Andhra Pradesh, 516002**, (hereinafter referred to as 'SSE') the **Second Party**, and represented herein by its Plant Head, **Mr. N. Sudhakar Reddy**, (company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(AITS Kadapa and SSE are hereinafter jointly referred to as 'Parties' and individually as 'Party')

### WHEREAS:

A) AITS Kadapa is a Higher Educational Institution named:

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- (i) AITS Kadapa is engaging in education and research at UG and PG levels and offering various courses of engineering.
- (ii) AITS Kadapa is operating under the flagship of Annamacharya Educational Trust.

B) **SSE**, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of – Innovative Manufacturing Process and Maintenance Services, and educational support services.

C) **SSE**, the Second Party is promoted by **Mr.N.Sudhakar Reddy, Shirdi Sai Electricals Ltd., Plot No. 51 to 55 & 58 to 60, Industrial Development Park, Kadapa, Andhra Pradesh, 516002**

- (i) Shri Shirdi Sai Electricals Ltd., Kadapa represented by Mr. N. Sudhakar Reddy Plant Head is established in 1994 with a vision to cater the emerging

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C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)





needs of energy sector, SSE is one of the leading manufacturers of Power and Distribution Transformers ranging from 5 kVA to 50 MVA up to 132 kV class. SSE has erected over 100 substations & 80,000 Kms of LT & HT lines. The main objective of SSE is to meet the customer expectations in generation, supply and distribution segments of power sector, SSE focuses on Innovative manufacturing process and constantly upgrade to latest Indigenous designs in the manufacturing of Transformers, with fully backward integrated & automated manufacturing facility.

(ii) SSE is operational with its head office at Hyderabad, India. SSE has ISO9001:2015, ems 14001:2015 Certifications in design, supply and supply Of Power & Distribution Transformers with an annual capacity to manufacture more than 100,000 transformers. The transformer testing facility at SSE is NABL accredited to test lab – ISO 17025:2017. The transformers manufactured by SSE are being certified by BIS & BEE.

- D) AITS Kadapa & SSE believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- E) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research and any other areas upon mutual consent.
- F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

### **CLAUSE 1: CO-OPERATION**

1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

1.2 AITS Kadapa and SSE co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of AITS Kadapa providing significant inputs to them in developing suitable teaching/training and research systems, keeping in mind the needs of the industry.

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TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)





- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2: SCOPE OF THE MoU

- 2.1 Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The following areas are covered under this MoU for engagement and cooperation for the benefit of the student community:

- a. Curriculum Design
- b. Industrial Training and Visits
- c. Internships and Placement of Students
- d. Research and Development
- e. Skill Development Programs
- f. Guest Lectures and
- g. Faculty Development Programs

- 2.2 **Curriculum Design:** SSE will give valuable inputs to AITS Kadapa in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments/requirements of the industries; SSE shall arrange for the Faculty and Students of AITS Kadapa to visit its associated companies and also involve in Industrial Training Programs for AITS Kadapa. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. SSE will provide its Labs/Workshops/Industrial Sites for the hands-on training of the learners enrolled with AITS Kadapa.

- 2.4 **Internships and Placement of Students:** SSE will actively engage to help the delivery of the internship and placement of students of AITS Kadapa into internships/jobs, as per AICTE internship Policy. SSE will also register itself on

PRINCIPAL  
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ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003 (A.P.)






AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.

- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of Skill Development, Education and R&D Services in the fields of – Innovative Manufacturing process and Maintenance Services.
- 2.6 **Skill Development Programs:** SSE to engage in training the students of AITS Kadapa on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** SSE to extend the necessary support to deliver guest lectures to the students of AITS Kadapa on the technology trends and in-house requirements.
- 2.8 **Faculty Development Programs:** SSE will train the Faculties of AITS Kadapa for imparting industrial exposure/training and in knowledge and skill upgradation as per the industrial requirements.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of what so ever nature required for offering the Programs on the terms specified herein
- 2.10 There is no financial commitment on the part of the AITS Kadapa, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately and upon mutual consent.

### CLAUSE 3: INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
- 3.2 Each Party agrees and acknowledges that all the copyrights, trademarks, proprietary and/or licensed software, service marks and trade secrets of each Party while conducting the business contemplated under this MoU shall always belong to such respective Party.
- 3.3 Protect the confidential information and IPRs in a reasonable and appropriate manner as prescribed under law and in accordance with the applicable professional standards.

  
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ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)



- 3.4 Use confidential information and IPRs only to perform obligation under this arrangement; and reproduce confidential information and IPRs only as required to perform its obligations under this arrangement.
- 3.5 This clause shall survive and continue even after the termination of the MoU.

#### CLAUSE 4: VALIDITY

4. This MoU is valid for a period of three years and can be extended further by mutual approval and agreement

#### CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that AITS Kadapa and SSE are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

**Annamacharya Institute of Technology  
& Sciences, Kadapa**

**Shirdi Sai Electricals Ltd.,  
Kadapa**



Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of AITS Kadapa. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Kadapa.

*Asst. Principal*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

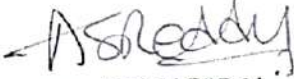
*Asst. Principal*  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)





**AGREED:**

For **Annamacharya Institute of  
Technology & Sciences  
Kadapa**

  
PRINCIPAL


Authorized Signatory  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

For **Shirdi Sai Electricals Ltd.,**




Authorized Signatory

<b>Annamacharya Institute of Technology &amp; Sciences</b>	<b>Shirdi Sai Electricals Ltd.,</b>
Utukur (P), C.K. Dinne (V & M), YSR Kadapa District, A.P. 516 003	Plot No. 51 to 55 & 58 to 60, Industrial Development Park, Kadapa, A.P. 516 002
9603999591	9948081850
aitskadapa@gmail.com	sudhakarnarreddy@ssel.in
www.aitskadapa.ac.in	www.ssel.in

Witness1: 

Witness1: 

Witness2: 

Witness2: 

  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

**Memorandum of Understanding**  
**Between**  
**Annamacharya Institute of Technology**  
**and Sciences**

**Utukur (P), C.K.Dine (V&M), Kadapa**



**&**



**Chaitanya Chemicals, Kadapa**

**for**

**Skill Development, Education; Training, Placement, Research  
Services and Related Services**

**September 2021**

*Ardeeb*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dine (V&M),  
KADAPA - 516 003. (A.P.)



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13 day of Sept - 2021 13/09/2021 (DD/MM/YYYY),

By and Between

**Annamacharya Institute of Technology & Sciences, Utukur(P), C.K. Dinne (V&M), YSR Kadapa Dt., Andhra Pradesh, 516003**, (hereinafter referred to as 'AITS Kadapa') the **First Party** represented herein by its **Principal**, (the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

And

**Chaitanya Chemicals, plot no. : 5 & 6, Industrial Development Park, Kadapa, Andhra Pradesh, 516004**, (hereinafter referred to as 'Chaitanya Chemicals') the **Second Party**, and represented herein by its Managing Partner, **Mr. S.V. Rama Moorthy**, (company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(AITS Kadapa and Chaitanya Chemicals are hereinafter jointly referred to as 'Parties' and individually as 'Party')

### WHEREAS:

A) AITS Kadapa is a Higher Educational Institution named:

**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, Kadapa**

- (i) AITS Kadapa is engaging in education and research at UG and PG levels and offering various courses of engineering.
- (ii) AITS Kadapa is operating under the flagship of Annamacharya Educational Trust.

B) **Chaitanya Chemicals**, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of - Barium Chemicals solution process and Maintenance Services, and educational support services.

C) **Chaitanya Chemicals**, the Second Party is promoted by **Mr.S.V. Rama Moorthy**, **Chaitanya Chemicals Plot No: 5 & 6,, Industrial Development Park, Kadapa, Andhra Pradesh, 516004**

- (i) **Shri Chaitanya Chemicals, Kadapa** represented by **Mr. S.V. Rama Moorthy**, Managing Partner, is established in 1999.

**ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES**  
(A.P.)  
KADAPA - 516 003.

**CHAITANYA CHEMICALS**  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)  
**MANAGING PARTNER**  
(S.V. RAMA MOORTHY)

today is the largest manufacturer of Barium Chloride ( $\text{BaCl}_2$ ) (15000 MT per annum) and Sodium Hydro Sulphide ( $\text{NaHS}$ ) (10000 MT per annum) in India, with an ISO 9001:2000. Chaitanya Chemicals is currently exporting to quality conscious consumers in the USA, Japan, S. Korea, France, Jordan, Singapore, South Africa, Nigeria, Dubai and Saudi Arabia. Till to date all Barium Chloride leaving Indian shores is manufactured at Chaitanya Chemicals.

(ii) Since its establishment Chaitanya Chemicals is maintaining highest standards in quality control. To keep up the standards Chaitanya Chemicals has a committed team of personnel monitoring the manufacturing process and manufactured products. They are totally committed to customer satisfaction. They deliver products of exceptional quality and tailor made to the specifications of our customers.

D) AITS Kadapa & Chaitanya Chemicals believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

E) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research and any other areas upon mutual consent.

F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

### **CLAUSE 1: CO-OPERATION**

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Principal  
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TECHNOLOGY & SCIENCES

FOR CHAITANYA CHEMICALS  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M), KADAPA - 516 003. (A.P.)  
(S.V. RAMA MOORTHY)



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## CLAUSE 2: SCOPE OF THE MoU

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*[Handwritten signatures and stamps are present at the bottom of the page.]*  
PRINCIPAL  
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C.K. Dinne (V&M)  
KADAPA - 516 003. (A.P.)  
CHAITANYA CHEMICALS  
FOR CHAITANYA CHEMICALS  
MANAGING PARTNER  
S.V. RAMA MOORTHY

will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.

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TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

*Asloody*  
PRINCIPAL  
CHAITANYA CHEMICALS  
MANAGING PARTNER  
C.K. Dinne (V&M),  
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*A. Reddy*  
PRINCIPAL

ANNAMACHARYA INSTITUTE  
TECHNOLOGY & SCIENCES

C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

*A. Reddy*  
For CHAITANYA CHEMICALS  
PRINCIPAL  
MANAGING PARTNER  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

3.4 Use confidential information and IPRs only to perform obligation under this arrangement; and reproduce confidential information and IPRs only as required to perform its obligations under this arrangement.

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#### CLAUSE 4: VALIDITY

4. This MoU is valid for a period of three years and can be extended further by mutual approval and agreement

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**Annamacharya Institute of Technology  
& Sciences, Kadapa**

**Chaitanya Chemicals,  
Kadapa**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of AITS Kadapa. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Kadapa.

**For CHAITANYA CHEMICALS**



PRINCIPAL

ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES

C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)



PRINCIPAL

ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES

C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

  
MANAGING PARTNER  
(S.V. DINNE)

KADAPA - 516 003. (A.P.)



AGREED:

For Annamacharya Institute of  
Technology & Sciences  
Kadapa

*[Signature]*

Authorized Signatory  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

For Chaitanya Chemicals,  
Kadapa  
For CHAITANYA CHEMICALS

*[Signature]*  
MANAGING PARTNER  
(S.V. RAMA MOORTHY)

Authorized Signatory



Annamacharya Institute of Technology & Sciences	Chaitanya Chemicals
Utukur (P), C.K. Dinne (V & M), YSR Kadapa District, A.P. 516 003	Plot No. 5 & 6, Industrial Development Park, Kadapa, A.P. 516 004
9603999591	9397819301
aitskadapa@gmail.com	info@bariumindia.com
www.aitskadapa.ac.in	www.bariumindia.com

Witness1:

*[Signature]*

Witness1:

*[Signature]*

Witness2:

*[Signature]*

*[Signature]*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

Witness2:

*[Signature]*

# Memorandum of Understanding

Between

Annamacharya Institute of Technology  
and Sciences

Uttukur (P), C.K.Dine (V&M), Kadapa



&



Coign Consultants Pvt. Ltd. Kadapa

for

Skill Development, Education, Training, Placement, Research  
Services and Related Services

September 2021

PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dine (V&M),  
KADAPA - 516 003. (A.P.)



# MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 2<sup>nd</sup> day of SEP - 02/09/2021 (DD/MM/YYYY),

By and Between

Annamacharya Institute of Technology & Sciences, Urukur(P), C.K. Dinne (V&M), YSR Kadapa Dt., Andhra Pradesh, 516003, (hereinafter referred to as 'AITS YSR Kadapa') the First Party represented herein by its Principal, (the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

And

Coign Consultants Pvt. Ltd, Flat no. S11 3<sup>rd</sup> Floor, Ballad Estates, Tarnaka, Secunderabad, 500017, India, (hereinafter referred to as 'COIGN') the Second Party, and represented herein by its Founder & CEO, Mr. K. Durga Naveen Kumar, (company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(AITS Kadapa and COIGN are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

A) AITS Kadapa is a Higher Educational Institution named:

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES, Kadapa

(i) AITS Kadapa is engaging in education and research at UG and PG levels and offering various courses of engineering.

(ii) AITS Kadapa is operating under the flagship of Annamacharya Educational Trust.

B) COIGN, the Second Party is engaged in Skill Development, Education and R&D Services in the fields of - Innovative Manufacturing Process and Maintenance Services, and educational support services.

C) COIGN, the Second Party is promoted by Mr. K. Durga Naveen Kumar, COIGN Consultants Pvt. Ltd., Flat no. S11 3<sup>rd</sup> Floor, Ballad Estates, Tarnaka, Secunderabad, 500017, India

(i) In 2006, a bunch of professionals working in different corporates came together to pursue a common goal of creating a platform that would bridge

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES  
C. K. DINNE (V&M),  
KADAPA - 516 003 CONSULTANTS PVT. LTD.

Dinne (V&M)

Director



the gap between academia and industry. With an understanding of what corporates expect and what the educational institutions need, COIGN has been rapidly surging forward by creating relevant and effecting training and development programs.

- (iii) The Spirit of COIGN is the core of COIGN. These are the Values of COIGN. The Spirit is deeply rooted in the unchanging essence of COIGN. But it also embraces what they must aspire to be. It is the indivisible synthesis of the four values. The Spirit is a beacon. It is what gives them the direction and a clear sense of purpose. It energizes us and is the touchstone for all that they do.

- D) AITS Kadapa & COIGN believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- E) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research and any other areas upon mutual consent.
- F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:

#### CLAUSE 1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 AITS Kadapa and COIGN co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of AITS Kadapa providing significant inputs to them in developing suitable teaching/training and research systems, keeping in mind the needs of the industry.
- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall as promptly as reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as

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TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516003 (A.P.)

PRINCIPAL  
ANNA MACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516003 (A.P.)  
COIGN CONSULTANTS PVT. LTD.

Director



may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## CLAUSE 2: SCOPE OF THE MoU

- 2.1 Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The following areas are covered under this MoU for engagement and cooperation for the benefit of the student community:
- a. Curriculum Design
  - b. Industrial Training and Visits
  - c. Internships and Placement of Students
  - d. Research and Development
  - e. Skill Development Programs
  - f. Guest Lectures and
  - g. Faculty Development Programs
- 2.2 **Curriculum Design:** COIGN will give valuable inputs to AITS Kadapa in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments/requirements of the industries; COIGN shall arrange for the Faculty and Students of AITS Kadapa to visit its associated companies and also involve in Industrial Training Programs for AITS Kadapa. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. COIGN will provide its Labs/Workshops/Industrial Sites for the hands-on training of the learners enrolled with AITS Kadapa.
- 2.4 **Internships and Placement of Students:** COIGN will actively engage to help the delivery of the internship and placement of students of AITS Kadapa into internships/jobs, as per AICTE internship Policy. COIGN will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.

*[Signature]*  
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KADAPA - 516 003. (A.P.)  
*[Signature]*  
Director

- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of Skill Development, Education and R&D Services in the fields of - Innovative Manufacturing process and Maintenance Services.
- 2.6 **Skill Development Programs:** COIGN to engage in training the students of AITS Kadapa on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** COIGN to extend the necessary support to deliver guest lectures to the students of AITS Kadapa on the technology trends and in-house requirements.
- 2.8 **Faculty Development Programs:** COIGN will train the Faculties of AITS Kadapa for imparting industrial exposure/training and in knowledge and skill upgradation as per the industrial requirements.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of what so ever nature required for offering the Programs on the terms specified herein
- 2.10 There is no financial commitment on the part of the AITS Kadapa, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately and upon mutual consent.

### CLAUSE 3: INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
- 3.2 Each Party agrees and acknowledges that all the copyrights, trademarks, proprietary and/or licensed software, service marks and trade secrets of each Party while conducting the business contemplated under this MoU shall always belong to such respective Party.
- 3.3 Protect the confidential information and IPRs in a reasonable and appropriate manner as prescribed under law and in accordance with the applicable professional standards.



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3.4 Use confidential information and IPRs only to perform obligation under this arrangement; and reproduce confidential information and IPRs only as required to perform its obligations under this arrangement.

3.5 This clause shall survive and continue even after the termination of the MoU.

#### CLAUSE 4: VALIDITY

4. This MoU is valid for a period of three years and can be extended further by mutual approval and agreement

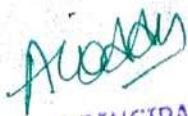
#### CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

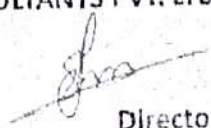
5.1 It is expressly agreed that AITS Kadapa and COIGN are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

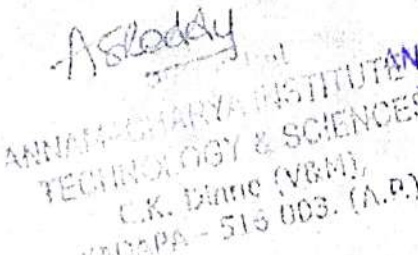
**Annamacharya Institute of Technology  
& Sciences, Kadapa**

**COIGN Consultants Pvt. Ltd.,  
Kadapa**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of AITS Kadapa. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Kadapa.

  
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ANNAMACHARYA INSTITUTE OF  
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Director

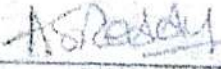
  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)


AGREED:

For Annamacharya Institute of  
Technology & Sciences  
Kadapa

For COIGN Consultant Pvt. Ltd.,  
Kadapa

For COIGN CONSULTANTS PVT. LTD.

  
Principal  
Authorized Signatory, INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

  
Authorized Signatory Director

Annamacharya Institute of Technology & Sciences	COIGN Consultants Pvt. Ltd.,
Utukur (P), C.K. Dinne (V & M), YSR Kadapa District, A.P. 516 003	Flat no. S11 3 <sup>rd</sup> Floor, Ballad Estates, Tarnaka, Secunderabad, 500017, India
9603999591	+91 (040) 66906107
aitskadapa@gmail.com	info@coign.net
www.aitskadapa.ac.in	www.Coign.in

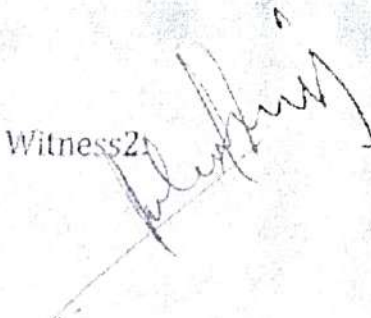
Witness1:



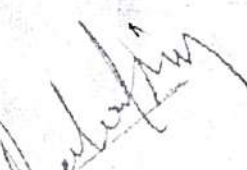
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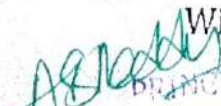


Witness2:



Witness2:



  
Principal  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)







## MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS (HIEE)

AND

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES  
(AITK)

*Asad*  
PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

## MEMORANDUM OF UNDERSTANDING

FOR

### SKILL DEVELOPMENT, CERTIFIED COURSES, OUTCOME BASED TRAININGS, PLACEMENT AND RELATED SERVICES

This Memorandum of Understanding (hereinafter called as 'MOU') is entered into on this on 15.11.2021 by and between

HYDERABAD INSTITUTE OF ELECTRICAL ENGINEERS (HIEE) 803-214/4, SRINIVAS NAGAR (WEST), AMEERPET, HYDERABAD, TELANGANA-500038. The First Party represented herein by its CEO K.MADAN MOHAN,

AICTE Internship Registration ID: CORPORATE612f1d8dadeeb1630477709,

GST Number: 36AAIFH5036P1ZX.

And

ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AITK) the Second party represented herein by its REGISTERD:

WHEREAS:

A) First Party HIEE is engaged in the space of offering 12 weeks of Job Oriented Training Programs with certificate courses and the Internship Enabler Program with 1 month internship and Workshops opportunity to the students of engineering colleges.

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intent to cooperate and focus their efforts on cooperation within the area of Skill-Based Training, Expert Lecture, Education, Industrial Visit, Placement.

D) ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES (AITK) the Second Party is a Higher Educational Institution.

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:



*K. Madan Mohan*  
PRINCIPAL

ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES

C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

*A. Reddy*  
PRINCIPAL

ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES

C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)



## 1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

## 2: SCOPE OF THE MOU

- 2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments/requirements of the industries in the field of core Industries, the First Party to permit the Faculty and Students of the Second Party to visit its group companies and also involve in Industrial Training Programs for the Second Party. This will provide confidence & a smooth transition for students' work. Also, the Second party may register on the AICTE Internship Portal for the benefit of students.
- 2.2 Guest Lectures: First Party to extend the necessary support to deliver guest lecturers to the students of the Second Party on the technology trends and in-house requirements.
- 2.3 Certificate Courses: the First party will actively engage to help the delivery of certificate courses in the field of Electrical Industries based on the industry-leading platforms to the students of the Second party.
- 2.4 Internship for students: the First party will actively engage to help the delivery of the training and internship of the students of the Second party on the technology trends and in-house requirements.
- 2.5 There is no financial commitment on the part of HIEE and AITK take up any program mentioned in MOU. Financial for any programs, revised on case to case basis.
- 2.6 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required either individually or collectively.

## 3: VALIDITY

- 3.1 The term of this MOU is for a period of **3 years**, effective from the date of MOU signed. This MOU can be extended upon written mutual agreement. It shall be reviewed annually to ensure that it is fulfilling its purpose and to make any necessary revisions.
- 3.2 Either organization may terminate this MOU upon thirty(30) days written notice without penalties or liabilities.

*Madan Soud. K.*



*AS Reddy*

PRINCIPAL  
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C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

*AS Reddy*

PRINCIPAL  
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C.K. Dinne (V&M),  
KADAPA - 516 003. (A.P.)

#### 4: RELATIONSHIP BETWEEN THE PARTIES

4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

First Party

HYDERABAD INSTITUTE OF  
ELECTRICAL ENGINEERS (HIEE) :-  
HYDERABAD



Second Party

PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
C.K. Dhinne (V&M),  
KADAPA - 516 003. (A.P.)

Date: 15.11.2021

PRINCIPAL  
ANNAMACHARYA INSTITUTE OF  
TECHNOLOGY & SCIENCES  
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